

Master of Business Administration

Innovation and Leadership



UNIVERSITY OF
CANBERRA

D Ū C E R E
GLOBAL BUSINESS SCHOOL

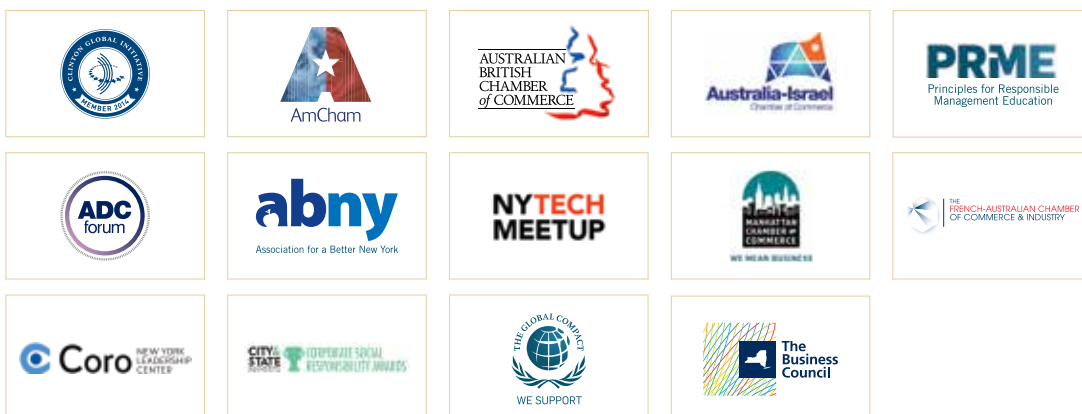
Our Academic Partners



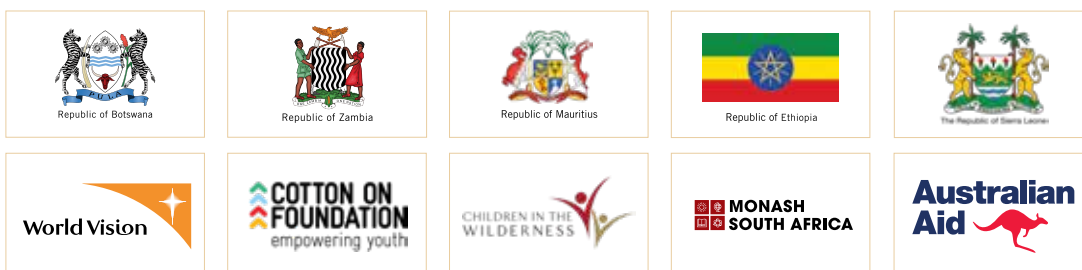
Our Industry Partners



Ducere is a member of



Our Foundation partners



“Giving MBA students the opportunity to learn by working with major organisations is a great way to develop the future leaders of industry. It is management education based in real experience.”

Chairman, Linfox Group Holdings, Peter Fox AM

Why is this MBA right for you?

Learn from over 250 of the most successful and inspiring people on earth.

Ducere has partnered with the University of Canberra and a range of leading Australian organisations to deliver this groundbreaking MBA that puts industry experience first.

This course will provide real-world learning through invaluable industry engagement underpinned by traditional academic rigour.

- **Groundbreaking project learning model:** Take a holistic approach to complex and essential academic concepts by solving real industry problems.
- **Unparalleled industry engagement:** Work with three different MBA Industry Partners to complete real industry projects and develop invaluable skills.
- **Most successful and comprehensive Global Faculty:** Learn key MBA concepts from prime ministers, business leaders, and other international experts, with exclusive content from Ducere's incredible Global Leaders Faculty.
- **Academic rigour without exams:** Be supported by academic experts as you learn and apply core MBA concepts through industry projects and portfolio assignments.
- **Powerful networking opportunities:** Build long-lasting networks with current and future industry leaders through project work and exclusive MBA events.
- **Flexible delivery:** Have the flexibility of online delivery, while still enjoying the opportunity to work collaboratively with peers and industry partners.
- **12-month completion:** Complete the course in your own timeframe, with the flexibility to graduate from 12 months, to three years.
- **Unique value:** Achieve highly significant career development through this groundbreaking MBA internationally recognised qualification at an accessible price.

“Australia’s most innovative new MBA...”

The Financial Review



“By partnering with a highly reputable institution like the University of Canberra, we are able to provide a platform to deliver a truly world-class and innovative MBA.”

Mathew Jacobson
Founder, Ducere



Industry Engagement Finalist 2017

Three industry projects with real commercial outcomes

Working in teams, you'll complete three four-month real-world industry projects. This groundbreaking MBA course structure delivers unparalleled hands-on learning and real-world insights.



A global network of professional firms providing audit, tax and advisory services. KPMG delivers value in 155 countries worldwide.



A financial services organisation with over 12.4 million customers, operating more than 1,800 stores and service centres globally.



The largest global online market-place operating in 12 countries worldwide.



Founded in Richmond, Victoria in 2011, offering Mexican street food of high quality using a variety of local produce, Fonda is now found in 8 locations across Australia.



Employing more than 195,000 people across 157 countries, pwc is among the leading professional service networks in the world.



A not-for-profit organisation that delivers technology for social justice; empowering people through digital inclusivity and proficiency.



An Australian brand known for quality, durable designs. Smash products can be found in over 10 countries around the world.



One of Australia's largest aid and development agencies dedicated to helping children.



Responsible for national policies and programs that help Australians access quality education and training.



A central policy agency engaged in macroeconomic policy setting and reform, as well as tax policy and international agreements.



As the state peak body for volunteering, Volunteering Victoria has a singular and specialised focus on volunteering.



Spotless Group is an Australian owned, managed and operated provider of integrated facility management services.

Project examples

Your learning is driven by completing real industry projects focused on key challenges faced by our MBA industry partners. This collaborative approach enhances your understanding of concepts and issues faced by senior leaders in a real industry context, and provides the opportunity to apply what you've learned to deliver real value.

You'll complete three industry projects, each with a different industry partner, and will progress from learner, to manager, to leader, honing your ability to deliver real client value. This highly innovative project model lets you engage with MBA concepts in a holistic manner, focusing on issues and skills most relevant to today's business world.

Strategic response to sector disruption

Conduct a thorough market analysis of the threats and opportunities resulting from the disruptive impact of digitisation.

Using advanced financial modelling and statistical tools, your team will present macro and micro positions supported by detailed evidence. Research and analysis will form the basis of strategic and tactical recommendations supported by detailed business cases and road maps for implementation.

Operations and process transformation

Undertake a rigorous data analysis of a key area of the company, determining opportunities for operational enhancement.

Working with key stakeholders, your team will deliver transformational recommendations based on robust strategic planning and comprehensive financial analysis. Deliverables will take into account the viability of implementation.

Corporate innovation

Work entrepreneurially within an organisation, developing a new service offering to engage customers.

Your team will deliver a market and competitor analysis, concept validation, market entry strategy and risk assessment. Your recommendations will be supported by rigorous analysis of key metrics, and your outcomes will support a key area of organisational strategy.

Hear from some of our project partners



“People can think they have understood something in a book because they have studied it and passed an exam but that is a very very different thing to implementing something in the real world.”

Save the Children Australia

Dianne Francois,
Director of People and Culture



“The program gives candidates real experience in terms of how corporate innovation actually works.”

Spotless

Julian Fogarty,
Group Executive – Brand,
Innovation and Technology

The power of over 250 Global Leaders in 1 MBA



The Hon. Julia Gillard AC
Prime Minister, Australia
(2010-2013)



HE Tun Abdullah Badawi
Prime Minister, Malaysia
(2003-2009)



Baroness Valerie Amos PC
Under-Secretary-General,
United Nations



The Hon. John Howard
OM AC, Prime Minister,
Australia (1996-2007)



The Late HE Sir Ketumile
Masire GCMG
GCMG, President, Republic of
Botswana (1980-1998)



Ms Kay Koplovitz
Founder, USA Network



Prof. Muhammad Yunus
Chairman, Yunus Centre



Prof. Robert S. Kaplan
Professor, Management Practice,
Harvard Business School



Mr Andrew Bassat
Co-Founder & CEO,
Seek Ltd



Ms Margaret Jackson AC
Chairperson, Qantas Airways
(2000-2007)



Ms Sophie Ryan
CEO, Sony Foundation



Mr Lindsay Fox AC
Founder, Linfox Group



Ms Jamila Gordon
Chief Information Officer,
Leighton Holdings



Mr Michael Andrew
Global Chairman, KPMG
International (2011-2014)



Mrs Abby J. Cohen
Chief Investment Strategist,
Goldman Sachs



Dr Mo Ibrahim
Founder, Mo Ibrahim
Foundation



Ms Lisa Paul AO PSM
Secretary, Department
of Education



Prof. Daniel C. Esty
Director, Centre for Business
& the Environment, Yale



Mr Charles Goode AC
Chairman, ANZ Bank
(1996-2010)



ADM Chris A. Barrie AC
FAICD, (Ret.) Chief, Australian
Defence Force (1998-2002)



Mr Vijay Poonosamy
Vice President, International
& Public Affairs,
Etihad Airways



Mr Terry Moran AC
Secretary, Department
of Prime Minister & Cabinet,
Australia (2008-2011)



Ms Elizabeth Broderick
Commissioner, Sex
Discrimination, Australian
Human Rights Commission



Mr Andrew MacLeod
Chief of Operations,
UN Emergency Coordination
Centre, Pakistan (2005)



Ms Sarah Watson
Global Chief Strategy
Officer, BBH

To be the best you need to learn from the best

Be inspired by business leaders
and international experts as
they share their greatest lessons.

In today's competitive environment, it's not enough to have academic learning. Employers expect more. Learning from the collective experience of the world's elite, who have all made significant achievements in their careers, accelerates the learning process and exposes you to an unprecedented breadth of leadership and business experience.

Aligning formal academic content with learnings shared by the Global Leaders Faculty, enhances your learning process and gives you a greater level of applied understanding.

Meet your faculty:

- Prime ministers
 - Presidents
 - Nobel Prize winners
 - United Nations representatives
 - Government ministers
 - Entrepreneurs and self-made billionaires
 - Leading scientists
 - Renowned academics from places such as Oxford, Harvard and Yale
 - CEOs from the world's largest companies
 - Humanitarians and philanthropists
 - Media and entertainment gurus
-

“Learning from real-world experience is a vital ingredient to a successful career. Being a part of the Ducere Global Leaders Faculty for me, is about sharing the knowledge I have learned that hopefully will assist the next generation of business entrepreneurs.”

CEO, SEEK

Andrew Bassat

Hear from some of
our Global Leaders



“No one individual
can lead change by
themselves. You need
to have teamwork.”

Chief Scientist of Israel

Dr Orna Berry



“There are advantages to
being honest and fair in
all of our interactions.”

Nobel Prize Winner

Archbishop Desmond Tutu



“The big difference
between a leader and
a manager is that a
leader has a vision.”

**Professor,
Oxford University**

Baroness Susan Greenfield CBE

Our partnership with the University of Canberra

We're focused on the future – your future. Which is why we only partner with the best.

The University of Canberra is a vibrant, young university, boasting a strong, innovative and entrepreneurial spirit. It specialises in academic preparation for professional people, and its degrees and qualifications are internationally recognised. Its focus on developing entrepreneurial capability and preparing graduates for professional roles has made the University of Canberra the ideal partner to deliver a world-class and truly innovative MBA program.

- The University of Canberra is ranked among the top 100 young universities in the world and consistently delivers 90 per cent graduate employment and above-average graduate starting salaries[^].
- University of Canberra graduates are in high demand with employers across Australia and globally.
- University of Canberra's thousands of plus graduates occupy senior positions in diverse industries in Australia and internationally.

The University of Canberra's academic rigour, combined with our Global Leaders Faculty's expertise and your unique opportunity to learn from within Australia's elite organisations, will give you the competitive advantage. You'll be highly effective within your chosen career from day one, making you attractive to employers around the globe.



RANKED IN THE TOP 2% OF UNIVERSITIES WORLDWIDE*

[^]The Good Universities Guide 2018. *QS 2018 University World Rankings.

Course structure

Learner
Industry Project 1



Exit point 1
Graduate
Certificate



Manager
Industry Project 2

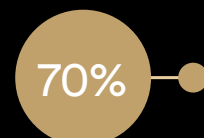


Leader
Industry Project 3



Exit point 2
Master of
Business
Administration

Assessment



An innovative learning model

Follow a unique learning model completing three industry projects.



1. Define

Project Request for Service

Your project team will address a real and current challenge faced by an industry partner in the private, not-for-profit or public sector. Working collaboratively, you'll gain an understanding of the challenges faced by the organisation and the key services required to provide solutions and deliver real shareholder value.

2. Research

MBA Content Divisions

Draw upon leading academic journals, the Ducere Global Faculty, and the expertise of your mentors to gain a comprehensive understanding of the key academic themes. You'll develop strong management thinking, and the skills to complete sophisticated market research.

3. Apply

Project Group Deliverables

Project teams work closely with their industry partner to produce high quality project deliverables that address the real challenges impacting company bottom lines. Your ability to work in teams, engage with industry and demonstrate leadership and strategic vision is key to project success. Group deliverables, incorporating industry partner feedback, account for 30% of your assessment.

4. Demonstrate

Individual Portfolio

Demonstrate your achievement of the course outcomes by linking project deliverables to rigorous engagement with key management concepts and leading industry theory. This is done through an individual portfolio of academic assignments that are submitted to and assessed by leading university academics. The individual portfolio accounts for 70% of your assessment.

5. Record

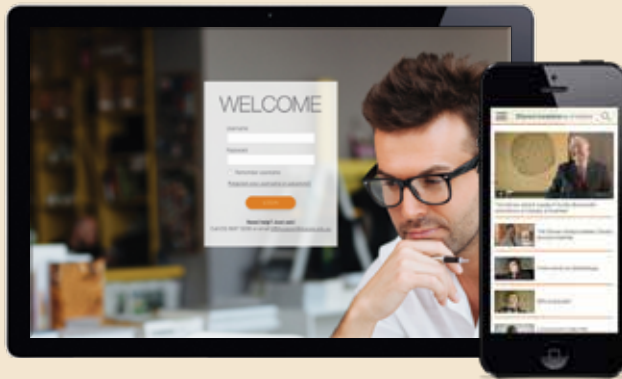
Learning and Development Matrix

Progression through the program is driven by a professional learning and development matrix. You'll use the matrix as both a record of achievement and a plan to drive progression across the breadth and depth of the MBA course. The matrix acts as a guide to your development from learner, to manager, to leader, on your path to graduation as Master of Business Administration – Innovation and Leadership.

A unique learning experience



1



Log in

Simply login from any computer or mobile device.

2



Launch

Easily launch resources to successfully undertake your MBA.

3



Learn

Access course materials and research, industry project information, Global Leader Faculty videos and career development tools.

A cutting-edge online learning experience

The MBA's focus on innovation and leadership is reflected in the way content is delivered to students.

The student online learning environment is clearly distinguished from traditional online delivery methods through its achievement of immersion and engagement, the use of team collaboration tools, and a strong relevance to real business contexts.

Your learning experience is delivered through a leading enterprise collaboration platform. Reflecting a corporate intranet portal, you'll communicate and collaborate, as well as access resources and support.

You'll engage with learning and assessment tasks in a manner closely aligned to real-world corporate experience.

Your learning experience is delivered through a leading enterprise collaboration platform.

Key course information

Flexible delivery to suit your work-life balance and optimise learning outcomes.

Online delivery

- Award winning learning platform
- Flexibly structured and supported study environment
- Complete within 12 months, flexibility to take three years

Enhanced support

- Dedicated student experience manager
- Exclusive networking events with industry and global leaders
- Expert career development teams

No course exams

- Work is assessed through a reflective portfolio
- Industry project deliverables account for 30%
- Analysis and reflective assignments account for 70%

Prerequisites

- Relevant bachelors degree and/or work experience
- No GMAT or entrance exams required
- Experienced staff available to discuss your candidature

Study now pay later

- Government FEE-HELP support available to students
- Repay your government loan via the tax system
- Visit studyassist.gov.au for more information

Course fee

- \$45,000 total tuition fees
- Experienced support available for students pursuing employer sponsorship

Networking and events

Official networking and engagement events will be held throughout the program. You're strongly encouraged to attend these events as they will provide invaluable opportunities for in-person engagement with peers, academics and industry professionals. Events will include university and industry workshops, opportunities to network, and keynote speakers. These events further support the blend of flexible delivery and collaborative opportunity at the heart of the course. Opportunities for informal networking events and engagement with other students will also be highlighted throughout the program.



“True leadership is experiential. Our MBA program creates future leaders through real life and industry relevant learning.”

Head of Programs

Natalia Brookes-Garrett

Contact us

Daniel Cairns

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🌐 ducere.edu.au/mba

☎ 1300 382 373



MBA content divisions

Complete three industry projects, delivering key learnings across the following nine divisions:



Leadership



Entrepreneurship and Innovation



People and Culture



Ethics and Decision Making



Business Strategy



Finance for Managers



Big Data for Managers



Marketing and Communications



**Digital Operations
and Project Management**

Leadership

Effective leadership underpins every successful organisation. The challenge in today's fast business environment is to identify and implement the skills, attributes, and actions required to be a successful leader. Through the unique MBA program, you'll develop the necessary capabilities and skills to address challenging situations and explore the different techniques to manage conflict in the organisation.

Entrepreneurship and Innovation

Whether starting a new business, solving a problem, or transforming existing practices, individuals and businesses must be alert to the possibilities of change and act quickly to remain competitive. Entrepreneurs are at the forefront of shifting mindsets to drive value through commercialising innovations. What does it take to be an entrepreneur and how can an entrepreneur convert an idea into a commercial and scalable venture? Theories and tools are explored that support each step of this entrepreneurial journey.

People and Culture

Leaders must engage with new dynamics to effectively leverage the human capital essential to organisational success. This requires recruiting and retaining the right talent, defining and establishing an appropriate organisational culture, and developing the systems and processes that allow responsiveness to change. You'll explore various leadership theories and philosophies, and consider the frameworks that enable management of the firm's most important assets to achieve sustainable competitive advantage.

Ethics and Decision Making

Businesses in today's context must achieve more than healthy profits and returns as core company strategies begin to incorporate consideration of all impacted stakeholders. Beyond goodwill desires to contribute as positive global citizens, organisations are increasingly aware that sustainability strategies are crucial to their brand, consumer engagement and investment appeal. Operating in the information age, organisations need to be able to manage their internal workforce and engage external stakeholders in a manner that produces shared value to drive long-term growth.

Business Strategy

Through the identification, development and implementation of effective business strategy, companies can create a sustainable competitive advantage. You'll explore strategic concepts and frameworks and how they can be deployed to foster successful business outcomes. Through the MBA program, you'll leverage strategic theory to expose potential sources of business risk and, importantly, identify key strategies to mitigate this.

Finance for Managers

Engage with fundamental concepts useful to perform financial and economic analysis at the management level. The area of finance covers the central aspects of accounting, as well as the corporate finance principles. The domain of economics focuses on how individuals, firms and public institutions behave, and explores the theories that shed light on how factors in the economy are determined and resources allocated.

Big Data for Managers

Rapid technological change is transforming business through the way organisations leverage systems to both operate and communicate. Advanced information systems are enabling firms to analyse huge amounts of data in a manner not previously possible, delivering a multitude of previously inaccessible insights. You'll explore the trends in technology that are steering the direction of business operations and communications, as well as the various systems organisations use to aid them in the decision making process.

Marketing and Communications

Engage with the marketing process from market research and data analysis, through to the implementation of effective and innovative customer focused marketing strategies. You'll be further prepared for effective internal business communications and exposed to differing techniques for conducting negotiations.

Digital Operations and Project Management

Organisations must respond to increasingly fierce competition by ensuring that resources are used as efficiently as possible through the implementation of effective processes and structures. The ability to effectively operationalise the gap between supply and demand delivers a powerful source of competitive advantage. You'll gain an understanding of the various measures used to identify and rectify business inefficiencies, as well as the tools that can be implemented to ensure continued operational success.

Hear from some of our Global Leaders



"Getting the right people on board and keeping them on board is very critical to success."

Co-Founder and
CEO, SEEK Limited

Mr Andrew Bassat



"Trust and integrity are vital aspects of leadership."

Co-Chairperson and
CEO, Visy Industries

Mrs Jeanne Pratt AC



"You have to create a vision and then see, live and breathe that vision."

Frm. Deputy Prime
Minister, Australia

Hon. Tim Fischer AC

Student testimonials

“The experience that I got in three different types of big organisations... resulted in a promotion and a new job for me before I even graduated.”

Tegan Kop

“I have worked in the same industry for a long time. Gaining insight into the perspectives of different industries – both from the Industry partners as well as project team members, changed the way I view my own industry”.

Jennifer Flew

“A different focus and a different attitude: rather than taking the traditional university approach of ‘we know lots more than you do and we will tell you how to go about getting your qualification’ Ducere’s approach was more collaborative and engaging.”

Sara Bowen

“The project-based platform was a valuable platform to engage with the program theory. Learning is not just about reading, it is about understanding and to apply the learning and theory in a practical environment.”

Jamie Marra

Ducere in the media

“The projects are designed to solve real business problems, which require students to master a wide variety of business skills... Australia’s most innovative new MBA.”

The Financial Review

“The most unique MBA in the world, which builds skills by focusing on real industry problems, is underpinned by a detailed database of academic knowledge that learners delve into according to their need, and is informed by the experience of a global faculty accessed through professionally produced online interviews.”

The Australian

“Ducere remakes the traditional MBA with a dose of real world experience.”

The Financial Review

Empowering young minds

Your enrolment into the Ducere MBA has a far-reaching effect on the education of children across Africa.

The Ducere Foundation is an Australian organisation with the conscience of a not-for-profit and the mindset of a global enterprise.

The Ducere Foundation is primarily funded through proceeds from Ducere, and empowers African children to learn, lead and dream.

We believe that every child has a spark of great potential, and it takes education and inspiration to set that spark alight.

We partner with local governments, universities, businesses and NGOs to deliver our program.

African Children's Stories (ACS) Program

Children are extraordinary storytellers. By publishing and distributing African children's stories, we encourage young imaginations to flourish, and preserve cultural traditions.

Over the past five years, the Foundation has been working with teachers and children across more than 20 African nations including Botswana, Zambia, Ghana, Uganda, Ethiopia, Tanzania, Malawi, Senegal, Sierra Leone, Namibia,

Mauritius and South Africa, to deliver the ACS program.

The launch of each publication is a time for community celebration of its child authors and their success, which ultimately influences the lives of thousands of children. Each Collection becomes a learning tool for the acceleration of literacy skills as well as giving children pride in their own culture and identity.

Over 100,000 stories have been distributed, written by children in Zambia, Ghana, Kenya, Botswana, Tanzania and Uganda, with many more to come.

By improving the quality of public education in programs across Africa, we're creating immediate and sustainable change in communities that need it most.

Di Fleming
Executive Director,
Ducere Foundation



DUCERE
FOUNDATION



Executive Director Di Fleming, Founder and Director Mathew Jacobson and Ducere Global Leader Hon. Julia Gillard, celebrating a book launch at Zandspruit Primary School, South Africa.



Course enquiries

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🌐 ducere.edu.au/mba

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Industry Partners Enquiries

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